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Crucial Conversations: Tools for Talking When Stakes Are High | Kerry Patterson, Joseph Grenny, Ron McMillan, Al Switzler | ISBN: 8580001040288 | Kostenloser Versand für alle Bücher mit Versand und Verkauf durch Amazon.

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Crucial Conversations Tools for Talking When Stakes Are

Crucial Conversations tackles one of the most difficult subjects in human relationships: How to navigate difficult conversations when 1) the stakes are high 2) opinions are at opposite ends, and 3) when emotions are charged. This book is so filled with insights and strategies, I had to read it twice and nearly use up two highlighters.

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Chapter 1: What is a Crucial Conversation? And Who Cares? A crucial conversation is a discussion between two or more people where stakes are high, opinions vary, and emotions run strong. When we face crucial conversations, we can do one of three things: We can avoid them, we can face them and handle them poorly, or we can face them and handle them well.

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Crucial Conversations: Tools for Talking When Stakes Are High was first published in 2002 by McGraw-Hill, and a second edition was published in 2012.

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WHAT CRUCIAL CONVERSATIONS READERS ACROSS THE GLOBE SAY ABOUT THE BOOK Any book is powerful if you can relate to its content, is simple to understand, easy to apply, and is based on research. I have found all of these elements in Crucial Conversations. The narrative has a universal appeal and the strength to transcend cultures.

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Crucial Conversations Tools for Talking When Stakes Are

Here's how to instantly uplift your crucial conversations when stakes are high. Crucial Conversations Tools for Talking When

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Summary of Crucial conversations Tools for talking when

Crucial conversations, by their very definition are important and can affect a person's life. There are three factors that tend to define a crucial conversation: 1) Opinions differ 2) The stakes are high and 3) Emotions are high. If handled properly they create breakthroughs. If handled badly they can lead to breakdowns.

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